



The ACA Group is an alliance of operations and supply chain experts.

Operational Performance Improvement Newsletter

Strategies for Improving Business Performance

March 2016

 Send to a Colleague

Welcome

We are excited to announce that we've added an ACA Group partner to our team of experts - [Mike Letson](#).

Mike has an alphabet soup of credentials following his name. He is not only a CPIM and CSCP but he is also a Certified Scrum Product Owner, Lean Six Sigma Green Belt and DMAIC Black Belt. The bottom line is that he is a Lean Six Sigma guru.

As the 1st quarter comes to a close, it is important to re-check your core. Have you reviewed your data accuracy lately? If not, you could be running in circles to accomplish little to nothing YET are often-times exhausted! Another core business process is to look at how to improve your team effectiveness. How often do you think goals are achieved without teamwork? Never is correct! Thus, it is worthwhile to perform a checkup. Check out our feature articles to help you think through these core items....

We'd also like to invite you to APICS Inland Empire's spring executive panel & networking symposium on the topic of "Emerging Supply Chain Trends". Stay on top of what experts think is coming down the pike and have breakfast and a cup of coffee with your supply chain friends. [RSVP](#) while spots are still available.

Four Steps to Improve Data Accuracy: Case Study

The ACA Group Partner Spotlight

By Doug Howardell, CPIM, PMP

Recently a client hired me to help them get their



ERP implementation unstuck.

There are several lessons from this case study that can be applied to any implementation or

process improvement.

The client had implemented a new ERP system at the first of several planned sites over a year ago but were unable to get the results they needed from that implementation to get permission to start the second site. They asked me if I could help.

The first thing I did was meet with the executive steering committee and asked them exactly how they were judging the first implementation. They pointed me to a particular metric they were watching. Without going into all the specifics, in their business process there is a critical field that has to be filled in on every purchase order. While entering some value in the field is mandatory, the exact value selected is a judgment call by the buyer placing the PO. The metric being looked at by the executive steering committee showed that the buyers' judgment was wrong over 50% of the time. This was the issue that had to be solved before moving on to the second site.

[Read the rest of the article](#)

How to Increase Teamwork to Ensure Project Success

By Lisa Anderson, MBA, CSCP



Ellen Kane, CPIM

Focused on solving manufacturing and distribution problems in a practical, understandable way through well-defined systems and ERP.

Ellen Kane has over 20 years of experience in designing and implementing manufacturing and distribution systems (both computer and manual) to solve "real world" problems. She has held data processing and line management positions in several manufacturing companies.

[more](#)

Service Focus:

Supply Chain Management





As I work with manufacturing and distribution clients from all industries such as aerospace, building products, and medical

products and across a wide range of sizes from a few million to multi-billion dollar companies, I find that project management is one common thread across every client. Since growing the business and improving performance is of paramount importance to compete, new programs, process improvements, and other organizational changes continue to increase in numbers to support this expectation. Thus, project management is increasingly a strategic imperative to success.

We can be more assured we'll achieve success with our projects if we have strong teamwork. Two minds are better than one tends to come true 99.9% of the time. What one person misses another one catches. What is one team member's strength is another's weakness. One person's relationships supplement the other team

[Read the rest of the article](#)

The ACA Group:

Additional Resources

Access [The ACA Group](#) library of materials on [Enterprise Resource Planning](#), [Organizational Development](#), [Lean Enterprise](#) and [Supply Chain Management](#).

Our view of the supply chain is from our supplier's supplier to our customer's customer inclusive of all elements in-between. It's no wonder executives are turning to their supply chain leaders to find out how to:

- Compress lead times
- Elevate service and delight customers
- Improve margins & profitability
- Accelerate cash flow
- Increase productivity and profitability

We partner with our clients to achieve results and align sourcing with business objectives! [Read more](#) about how we may help with your supply chain



UPCOMING EVENTS

Lisa Anderson Speaking at APICS Ventura

"Priming Your Supply Chain for the Amazon Effect"

April 12, 2016

Oxnard, Calif.

APICS-IE Spring Executive Panel & Networking Symposium

"Emerging Supply Chain Trends"

April 30, 2016

Corona, Calif

APICS San Fernando Valley's Lean Enterprise Workshop

June 1, 2016

Santa Clarita, CA

APICS 2016

September 25-27, 2016

Washington, D. C.

****Registration Opens in April****



The ACA Group is an alliance of operations and supply chain management experts who partner with organizations to improve business performance



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