



The ACA Group is an alliance of operations and supply chain experts.

Operational Performance  
Improvement Newsletter

Strategies for Improving Business Performance  
2016

November,

 Send to a Colleague

## Welcome

We hope you had a great Thanksgiving!

Hard to believe we are nearing the close of 2016. Have you put together plans to jump start your 2017 goals? What will you accomplish on the first day you return to the office after the holiday? Don't leave it to chance. Decide on 3 actions to set your year on a good note, write them down and prioritize them. We have found this simple process to be effective with our clients. Please let us know your results.

This month, we will tackle the "all things sourcing" topic. Outsourcing, insourcing, near-sourcing etc..... We are performing a research study to learn more about executives thinking on this topic. What is most important in today's Amazon-impacted world? Should we consider costs, lead times, reliability? We'd love your feedback. Also if you are interested in receiving the results of our survey, please register here.

Enjoy!

## Outsourcing, InSourcing and Near-Sourcing

By Lisa Anderson, MBA, CSCP



We are managing in an Amazon-impacted world. Customers expect rapid deliveries, 24/7 accessibility and products and services tailored to their needs. Customers are not

## The ACA Group Partner Spotlight



results. As experts in this space, we can attest that several of these are due to unrealistic expectations without the associated resources and efforts to ensure success; however, either way, ERP success can prove elusive.

Therefore, understanding how to give you a leg up with strategies for success can be vital. Ignore all the best practice mumbo-jumbo and focus on what will really matter:

1. It's all about the people: As with almost every business success, ERP success is no different. It goes back to the leader - and the team.

[Read the rest of the article](#)

## The ACA Group: Additional Resources

Access [The ACA Group](#) library of materials on [Enterprise Resource Planning](#), [Organizational Development](#), [Lean Enterprise](#) and [Supply Chain Management](#).

is from our supplier's supplier to our customer's customer inclusive of all elements in-between. It's no wonder executives are turning to their supply chain leaders to find out how to:

- Compress lead times
- Elevate service and delight customers
- Improve margins & profitability
- Accelerate cash flow
- Increase productivity and profitability

We partner with our clients to achieve results and align sourcing with business objectives!

Learn more about our supply chain services [here](#).



## UPCOMING EVENTS

### ISM Port of Los Angeles Tour 2017

(Special APICS member rate - ISM member rate)

January 20, 2017

San Pedro, Calif.

### Lean Enterprise Workshop

January 23, 2017

Santa Clarita, Calif.

### Certified in Logistics, Transportation and Distribution (CLTD)

Starting February 4, 2017

Washington, D. C.

### Certified Supply Professional Professional (CSCP)

Starting February 14, 2017

Santa Clarita, Calif.

***Mark Your Calendars:***

**APICS-IE Spring Executive Panel & Networking Symposium**

**May 6, 2017**

**Corona, Calif.**



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**The ACA Group**

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STAY IN TOUCH



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