



The ACA Group is an alliance of operations and supply chain experts.

Operational Performance  
Improvement Newsletter

Strategies for Improving Business Performance

October, 2016

 Send to a Colleague

## Welcome

We are in the final stretch of the year! Have you thought about your strategy to kick off 2017 on a solid note? APICS Inland Empire is offering [CLTD](#) (certified in transportation, logistics and distribution) starting in early February. It is certainly the hot topic in supply chain currently.

We thought we'd provide a report on the hot topics from APICS 2016 in our feature article and take a look at where the supply chain is going in the next 10 years according to thought leaders throughout the U.S.

We look forward to your feedback. Please [contact us](#) if we can help you raise the bar in terms of efficiency, profit, cash flow, growth and service.

## Hot Topics in Supply Chain Management?

By Lisa Anderson, MBA, CSCP



One of the reasons we attend the APICS International Conference is to understand what is trending in supply chain today. Which topics are

"hot"?

1. **Logistics** - APICS' new certification, CLTD (certified in logistics, transportation and distribution) is the hottest ticket in town. Not only were there many educational sessions about these topics, the APICS Inland Empire chapter gets inquiries every week about it. In today's Amazon-impacted world, logistics is cornerstone to success - how else will you deliver

## The ACA Group Partner Spotlight



### Mike Letson

CPIM, CSCP, Certified Scrum Product Owner, Lean Six Sigma Green Belt and DMAIC Black Belt

exceptional customer service rapidly and cost-effectively?

2. **SIOP (Sales & Operations Planning)** - this is near and dear to my heart as a significant portion of LMA Consulting Group's practice focuses on helping clients achieve significant results (growth, service, profit and cash) with SIOP. Check out our proprietary process, 4 EXCEL for driving exponential results with SIOP.

[Read the rest of the article](#)

## U. S. Roadmap 2025

By Lisa Anderson, MBA, CSCP

The Material Handling and Logistics Association has taken the lead in updating the roadmap for supply chain and logistics for 2025. I participated in a strategy session focused on thinking about what is coming in ten years, what disruptors are likely to exist and how we should prepare to succeed in 2025. Southern California is #1 in both manufacturing and logistics; thus, there is much to think about to stay ahead of the curve and think about how technology, workforce, and other factors will affect logistics in the future.

For example, we discussed the impact - or lack thereof - of the Panama Canal. Although it is certainly an alternative, it might not be as much of a threat of the change in the origin of manufacturing. As manufacturing moves away from China, could different routes make other ports more viable? The advantage Southern California has is the sheer size and capability of the ports - they can handle big ships (which many others cannot), there is deep water, the equipment and infrastructure at the ports is available, etc. However, there are grave concerns about the 710 freeway coming out of the Long Beach port. Traffic and congestion is a big concern. What is likely to change in the next ten years? Can we collaborate with government? Will autonomous vehicles be commonplace? How about increasing truck traffic at night? There are many considerations to ponder.

It is wise to stay on the leading edge of what is of such critical importance to manufacturers, distributors, logistics providers and the economy.



Focused on developing leadership skills for business improvement.

Mike Letson has variety of leadership experience working with Fortune 500 companies as well as small and medium-sized business across a multitude of industries. He has served key roles in supply chain management, manufacturing operations, repair and overhaul, quality and sales.

[more](#)

Service Focus:

ERP

Get More Out of Your Current ERP System



The ACA Group system and process experts can help with:

- Defining system requirements and critical success factors
- Writing the Supplier RFP
- Coordinating the supplier demos
- Analysis and recommendation
- Supplier negotiations

Learn more about our ERP services and how to get your analysis.

We also have countless articles on ERP. Grab a few tips on our

Think about attending local trade association events such as APICS Inland Empire's executive panel and networking symposium on "Navigating the Global Supply Chain ".

[Read the rest of the article](#)

[articles page.](#)

## The ACA Group: Additional Resources

Access [The ACA Group](#) library of materials on [Enterprise Resource Planning](#), [Organizational Development](#), [Lean Enterprise](#) and [Supply Chain Management](#).



### UPCOMING EVENTS

**Onshoring Profits**  
**November 2, 2016**  
**No-cost Webinar**

**6th Annual Inland Empire Manufacturing Summit**  
**February 3, 2017**  
**Ontario Convention Center**

**CLTD Certification Classes**  
**February 4, 2017**  
**Corona, Calif.**



*The ACA Group is an alliance of operations and supply chain management experts who partner with organizations to improve business performance*

The logo for The ACA Group, featuring the letters 'ACA' in a bold, blue, sans-serif font. The letters are slightly shadowed to give a 3D effect.

**ACA**

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**The ACA Group**

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