



The ACA Group is an alliance of operations and supply chain experts.

Operational Performance Improvement Newsletter

Strategies for Improving Business Performance

May, 2017



Welcome

As we wind down the 2nd quarter, take a few minutes ago to think about strategy and progress with half the calendar year quickly disappearing. We are amazed at how quickly time flies. If our clients have one thing in common across the board, it's that no one has time. What can you do to help your customers with this concern? Guaranteed, it will go a long way!

Our topics this month relate to time. Certainly, one of the largest time & cost wasters is a poor system implementation; thus, we are providing secrets to avoid that typical scenario. Additionally, no matter your job and company-size, cyber security must become a relevant topic for you. Not only vast amounts of time is wasted if you are a victim of cyber fraud but money can fly out the door and detrimental customer impacts can result. We've passed on some of the lessons learned from the head of L.A.'s FBI unit for cyber security.

Enjoy - and please provide us with feedback and ideas for future articles.

The Secret to Successful System Implementations

By Doug Howardell, CPIM, PMP



I'm in the middle of helping a client implement a company-wide system and the challenges and issues we are facing in this effort remind me of the importance of the basics I've written about before. As I have said in earlier articles, large

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scale implementations are complex undertakings whose success is by no means ensured. Studies have shown implementations fail almost as often as they succeed. The secret of success is understanding that there are two major deliverables in every system implementation: Getting the solution ready for the business, and Getting the business ready for the solution.

Companies usually spend most of their effort on getting the solution ready, but only by giving equal weight to both deliverables does an implementation have a chance of success.

Getting the solution ready for the business includes three major elements: Hardware, Software, and the associate Business Processes. Each of those elements breaks down into another

[Read the rest of the article](#)

Are You Thinking About Cyber Security?

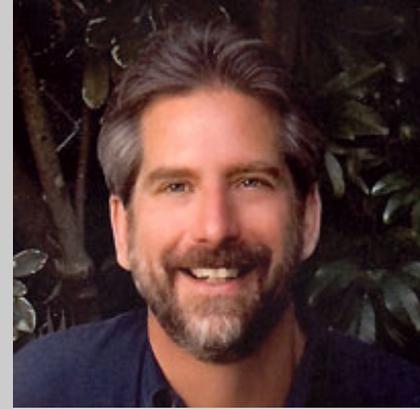
By Lisa Anderson, MBA, CSCP

Cyber security has taken over the news and trade magazines lately as risk levels are elevated and cyber crime is a real threat. Are you developing strategies to address cyber security concerns? It is no laughing matter as you listen to what could happen....



Tonight, we attended a ProVisors (group of trusted advisers) cocktail reception. In two hours, we ran into multiple people who talked about the relevance and risk associated with cyber security. If you aren't thinking about these questions, you should sit up and pay attention:

1. Does your company have the appropriate security and protocols in place to fend off hackers? If each of us thinks we aren't important enough for a hacker, someone



[Doug Howardell, CPIM, PMP](#)

Specializes in helping clients improve their business practices and processes.

During the past twenty-five years, Doug Howardell has designed new processes and tools, selected and implemented new business systems, and managed business process improvement projects.

He has extensive experience and expertise in all aspects of project management, change management and materials management.

Additionally, Mr. Howardell has long experience teaching and training. He has been an instructor in the California State University system since 1988. [more](#)

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will be surprised.

2. Have you thought about your supply chain partners and cyber security? It can be a vast topic. Although the risk might be low, the impact can be high. Just ask folks like Target and Home Depot.

[Read the rest of the article](#)



The ACA Group:

Additional Resources

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- Increase throughput?
- Reduce waste
- Develop a meaningful list of improvement projects?
- Create a learning organization?
- Improve company culture and decision making

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UPCOMING EVENTS

Certified Logistics, Transportation & Distribution (CLTD) class

June 17, 2017

Corona, California

Lisa Anderson presents at APICS-SFV on Logistics & Supply Chain

July 13, 2017

Northridge, California

APICS 2017

October 15-17, 2017
San Antonio, Texas

****SAVE THE DATE****

APICS-IE Fall Executive Panel & Networking Symposium
November 4, 2017
Corona, California



The ACA Group is an alliance of operations and supply chain management experts who partner with organizations to improve business performance



The ACA Group

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