



The ACA Group is an alliance of operations and supply chain experts.

Operational Performance
Improvement Newsletter

Strategies for Improving Business Performance
2017

October,

 Send to a Colleague

Welcome

We thought you might be interested in takeaways from the Drucker Supply Chain Forum. Supply chain and logistics are hot topics - top notch professionals, technologies and processes are in hot demand. Join us for an engaging panel discussion on "Disruptive Innovations in Logistics" with an amazing panel of experts on May 6th.

We also have several educational programs starting shortly - Lean Enterprise Workshop for an interactive session on lean principles and how to apply them to achieve results and CLTD (Certified in Logistics, Transportation and Distribution) to learn the latest strategies to achieve high levels of customer service and value from your logistics systems.

Last but not least, we have an article on lessons learned from an ERP implementation. Believe us, you can never learn enough to avoid the amount of obstacles typical of an ERP implementation!

Robots, IoT, AI, Autonomous
Vehicles and More - Update From
APICS 2017

By Lisa Anderson, MBA, CSCP



APICS

Inland Empire Chapter

Leveraging Technologies for Supply Chain Success
APICS Fall Executive Panel & Networking Symposium

November 4, 2017 | Eagle Glenn Golf Club | Corona, CA

The ACA Group
Partner Spotlight

I've been attending APICS 2017 in San Antonio, and there is LOT of talk about the digital transformation of the end-to-end supply chain. I listened to executives from J&J, Cisco, Microsoft, Whole Foods, Caterpillar, and innovative high-tech, rapidly growing companies, and the consensus is: Pay attention to technology. There is an opportunity to learn about the latest technologies such as robots, IoT, artificial intelligence, autonomous vehicles, blockchain and more at APICS Inland Empire's executive panel and networking symposium on "Leveraging Technology for Supply Chain Success". More important than understanding these cutting edge technologies, is thinking about how to apply them for end-to-end supply chain success. Are you taking the time to think about the impacts to your business and your career? Join us on Nov 4th.

[Read the rest of the article](#)

What do Sears and Amazon Have in Common?

By Lisa Anderson, MBA, CSCP

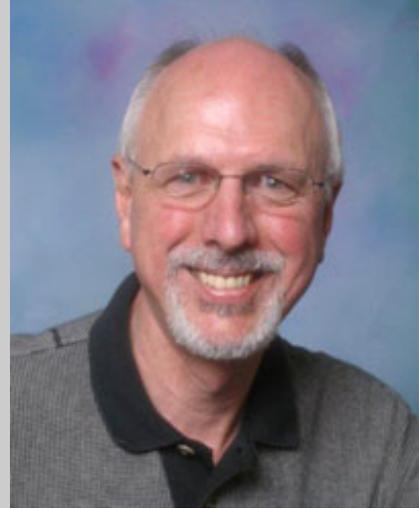
Thanks to my client Dan Vest, I read a fascinating article about Sears and Amazon. Who knew Sears and Amazon had so much in common? Pretty



startling! The Reader's Digest version is as follows: Sears was the former Amazon about 100 years ago, growing 50-fold within a decade with its world-famous catalog and then transforming from a mailing company to a brick-and-mortar giant. They were the everything store with an uncanny feel for consumer demand. Sound familiar? So what might we learn from history and paying attention to trends?

What Should We Consider and/or What Impacts Could Arise?

Perhaps Sears isn't something to be totally ignored... As transformative, customer-focused and growth-oriented as they were 100



James P. Strong, CPIM, CPM, CSCP

Focused on "Supply Side" management, a strategy for improving profitability and competitive advantage.

Jim Strong is an independent consultant and trainer. He has over 20 years management and consulting experience, and has product and process knowledge in pharmaceuticals, electronics, plastic and rubber molding, metal fabrication, and aerospace products. [more](#)

Service Focus:

**Lean
Enterprise**

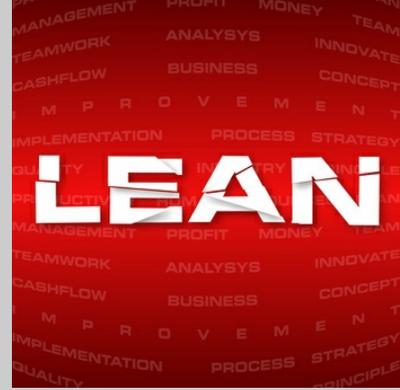
**Grow Your Business While
Reducing Overhead**

years ago, they stopped looking for the next customer-focused innovation and have suffered mightily. Clearly, if you lose track of your customer, you are likely to lose track of your growth and profits. It is also easy to get lost as you get big - suddenly what used to be innovative is replaced with ridiculous rules and bureaucracy with no glance in the direction of the customer. Walmart came on the scene with amazing service and low costs. And now Amazon is the 80 pound gorilla.

[Read the rest of the article](#)

The ACA Group: Additional Resources

Access [The ACA Group](#) library of materials on [Enterprise Resource Planning](#), [Organizational Development](#), [Lean Enterprise](#) and [Supply Chain Management](#).



Would you like to:

- Develop or refine your strategy?
- Improve cash flow, efficiency and service levels?
- Increase throughput?
- Reduce waste?
- Develop a meaningful list of improvement projects?
- Create a learning organization?
- Improve company culture and decision making?

Learn more about our services. Get free resources here.

We also have countless articles on lean strategies. Grab a few tips on our [articles page](#).



UPCOMING EVENTS

****SAVE THE DATE****

APICS-IE Fall Executive Panel & Networking Symposium: Trending Technologies for Manufacturing & Distribution Success
Saturday, November 4, 2017
Corona, Calif.



The ACA Group is an alliance of operations and supply chain management experts who partner with organizations to improve business performance



The ACA Group

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